

November 15, 2024



# MILK MATTERS

*The official newsletter for New Brunswick milk producers.*



## IN THIS ISSUE

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Market Update

Holstein Canada

And more ...

## NB 4H Dairy Team

November brings crisp air and the excitement of the Royal Winter Fair, where the New Brunswick 4H Dairy team proudly represented the province at the 4-H TD Classic. The New Brunswick 4H team, consisting of Elliot Weeks, Nicholas Bourque, Emma Hanrahan, Hannah Howe, Ty Johnson, DJ Wolverton, Porter Weeks, Fulton Weeks, Emerson Weeks and Lauren Boonstoppel, showcased their dedication, skill, and outstanding livestock.

Porter Weeks of Sussex Corner claimed the title of Champion Holstein Spring Yearling with Goldenflo Actionman Delight. Nicholas Bourque of Saint-Paul placed 16th in the Winter Holstein Heifer final with Grantsbrook Master Mss Ava, while Elliot Weeks earned 11th in the Jersey Fall Heifer class with Kaymanor DTB Glimmer ET. Emma Hanrahan achieved Champion in the Coloured Breeds class with Landslide Champion Rhea.

New Brunswick's group of three—featuring the supreme, reserve, and honorable mention champions from the provincial show—secured an impressive 5th place overall (pictured on page 4). Congratulations to all Team NB members for their remarkable accomplishments!

Trips like these—and articles like this—always need to end with a heartfelt thank you. Thank you to this year's chaperones Aaron Howe, Kent Weeks, and Tanya Weeks, along with the countless behind-the-scenes volunteers and dedicated 4-H leaders who made this unforgettable experience possible.

BLEND PRICE OCTOBER 2024	CREDIT EXCHANGE DEADLINE	QUOTA EXCHANGE DEADLINE
\$102.32 hl or \$22.85/kg of BF  BF: 4.4783 kg/hl, PRO: 3.3847 kg/hl LOS: 5.8488 kg/hl	November 19, 2024, 4:00 PM  Please submit credit bids/offers on DFNB Portal at www.nbmilk.org	December 2, 2024 4:00 PM  Please send bids to quota@nbmilk.org

## Market Update

The CDC publishes a monthly market update on the public facing side of their website.

Overview:

- Total Requirements forecast shows an average growth of between 1.6% and 2.8% for January-December 2024.
- Total Requirements for the 12 months ending September 2024 were 1.5% higher than those of the previous 12 months.
- Compared to August 2024, apparent consumption increased for milk, cheese and butter and compared to the 12 months ending September 2023 we see increases in all products except butter which decreased by 1.2%.
- The 12 months total imports ending September 2024 was 24.5 million kgs of BF which represents an increase of 3.11% over the equivalent period last year.
- Total Quota increased from August 2024 to September 2024 by 2.67% and had an decrease of 5.32% over September 2023
- P10 production increased by 2.58% in September compared to August 2024. This represents a 1.55% for the 12 months ending September 2024 compared to the 12 months ending September 2023.
- Butter stocks decreased in September 2024 by 3,338 tonnes to 33,532 tons. Butter stocks in December are expected to range between 31,348 and 33,969.

To view the September 2024 Report please click on the link:  
[https://rise.articulate.com/share/XLtn\\_Fgs32larY3UY-gHJVd8tdUe7QMX#/](https://rise.articulate.com/share/XLtn_Fgs32larY3UY-gHJVd8tdUe7QMX#/)

### DFNB OFFICE 506-432-4330

Steve Michaud <i>General Manager</i>	Ext. 22
Ashley Baskin <i>Policy Analyst</i>	Ext. 23
Veronica McEwen <i>Transportation</i>	Ext. 24
Luke Chase <i>Producer Services</i>	Ext. 25
Delaney Lewis <i>Office Clerk</i>	Ext. 26
Katie Bleakney <i>Promotion Coordinator</i>	Ext. 27
Natasha McKillop <i>proAction</i>	Ext. 28

### DFNB BOARD OF DIRECTORS

Wietze Dykstra <i>Chair</i>	506-325-8192
Gilbert Matheson <i>Vice Chair</i>	506-434-2357
Becky Perry <i>2nd Vice Chair</i>	506-435-0651
Denis Cyr <i>North West</i>	506-426-0788
George Wesselius <i>Moncton</i>	506-227-0463
John Schuttenbeld <i>Fredericton</i>	506-461-9254
John Best <i>Woodstock</i>	506-425-0765
Mike Bouma <i>North East</i>	506-547-5843
Paul Gaunce <i>At-Large</i>	506-650-9595

### DFNB MISSION

To represent the interests of New Brunswick dairy farmers in their pursuit of operating sustainable dairy farms that produce high quality milk within a supply management system.

### UPCOMING EVENTS

DFNB Board Meeting  
 December 2, 2024



**DID YOU KNOW?**  
**THE CALCIUM IN YOUR MILK IS NATURALLY OCCURING**

**1 GLASS (250 ML) OF MILK**  
**= 310 MG OF CALCIUM (24% DAILY VALUE)\***

\*The percent Daily Value (% DV) represents how much a serving of a food or beverage contributes of a nutrient compared to total daily needs. Nutrient data sourced from Health Canada's Canadian Nutrient File for 250 mL of 2% milk.

## P5 Messages:

The P5 provincial boards' primary objective is to continuously monitor the milk market situation and meet demand in the most optimal way and will continue to adapt production signals to address market changes, as required.

### Incentive Days - November Conventional

The following table summarizes the incentive days for the fall of 2024:

	Conventional
November 2024	2
December 2024	

### Quota Increase December

To ensure a continued production level needed to meet the current and anticipated demand in 2025, the P5 Boards have agreed to increase the saleable quota allocated to P5 producers by 1%, on December 1, 2024.

## FCC Sustainability Incentive Programs Applications

Farm Credit Canada (FCC)'s Sustainability Incentive Programs reward farmers who are successfully adopting environmental best management practices and encourage continued sustainable farming by granting annual incentives of up to \$2,000 to FCC customers who meet select criteria. Dairy producers who meet a combination of herd sustainability metrics and proAction™ environmental module results may qualify. Furthermore, successful applicants could be eligible for an additional incentive of \$1,000 sponsored by Starbucks Canada in the categories of Top Achieving and Most Improved. Applicants are eligible to receive incentives in both categories and could receive up to an additional \$2,000. This makes a total of up to \$4,000 in support of on-farm sustainability activities.

Last year, \$825,000 was paid out through FCC's Sustainability Incentive Programs.

Applications close on December 31, 2024, so apply today! To ease the application process, improved descriptions of the criteria and a streamlined payment process have been set up to make it even easier for you. For more information, please visit [fcc.ca/sustainabilityprograms](http://fcc.ca/sustainabilityprograms).

## COOPERATORS BENEFITS

Rate Changes starting December 1st 2024.

Due to the increased costs of medications and dental services the Co-operators have found it necessary to increase the rates.

Two years ago we were able to lower your rates but, unfortunately we have to increase them this time.

Family cost \$369.74 per month  
Single cost \$140.94 per month

Please call or email us with any questions.

*Emily Murphy 506-850-1643*

[Emily.murphy@gotoinsure.ca](mailto:Emily.murphy@gotoinsure.ca)

*David Scott 506-458-1220*

[David.scott@gotoinsure.ca](mailto:David.scott@gotoinsure.ca)

## LACTANET CALENDARS

Looking for a Lactanet calendar? Please contact the office 506-432-4330, or your proAction Coordinator 902-890-8348 to get yours today!

## BUY & SELL

### For Sale

Purebred Holstein breeding bull for sale: Combination Myth Ivanhoe Born: July 29, 2024 His dam is Combination Aftershock Ivy EX 5E 92. Backed by 5 generations of EX and goes back to the "Jen" family. Same family as Combination Supersire.  
*Contact Karen Versloot if you are interested*  
506 461 3209





Photo sponsored by Farmers Wife Photography

## Year 2 of CUSMA Compensation

The Canadian Dairy Commission (CDC) is reaching out to provincial milk boards to send them the producer information the CDC needs to complete the 2nd round of the Canada United States Mexico Agreement (CUSMA) compensation package which will be delivered as follows:

1. \$300 M for fiscal year 2023 -2024 – Completed
2. \$250 M for fiscal year 2024 - 2025 – Current year
3. \$250 M for fiscal year 2025 – 2026
4. \$150 M for fiscal year 2026 – 2027
5. \$150 M fiscal year for 2027 - 2028
6. \$100 M fiscal year for 2028 - 2029

Canadian dairy producers who held daily quota at August 31, 2024 will qualify for their share of the compensation in proportion to their daily quota compared to the national daily quota.

The CDC asked provincial boards to submit the producer information by October 16 so that the CDC can validate it, create, print and mail letters to each producer about this round's application process which will be similar to those of prior years. Producers will have until March 31, 2025 to submit their application using the information in the letter they receive from the CDC.

## Farmgate Milk Price

On November 1, 2024, the Canadian Dairy Commission (CDC) board announced its decision on the CDC support price for butter. While exceptional circumstances were eligible to be triggered, no stakeholder requests were received to initiate the process. As a result, the National Pricing Formula results will be upheld and a decrease of 0.0237% will be applied 35% to butterfat and 35% to SNF.

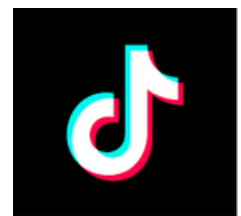
Additional information is available on the CDC website:

<https://cdc-ccl.ca/en/farmgate-milk-price-decrease-2025>



## The Social Media Scoop

People in New Brunswick love seeing photos and videos from local dairy farms. Does your farm have social media accounts? We'd love to follow you and share your amazing posts on DFNB social! Please send your farm social account info to Michelle Kempton via text at 902-877-9355 or email at [michelle.kempton@dfc-plc.ca](mailto:michelle.kempton@dfc-plc.ca)



Find Dairy Farmers of New Brunswick on Facebook and Instagram to see how we show our commitment to our consumers!



## AROUND THE BOARD TABLE

### KEY DISCUSSIONS & MOTIONS:

- Minutes Approval: Approved minutes from August 27, 2024, September 5, 2024, October 2, 2024.
- Upcoming Meetings: Directors scheduled attendance to various meetings.
- Market Growth Program Update: Wietze provided update on the status of the program development and the work plan to prepare for the December CMSMC.
- P5 Quota Increase: Approved a 1% increase starting December 1, 2024, as per the P5 Quota Committee Recommendation
- Credit Exchange Proration: Approved to move towards 100% proration for the distribution of credits purchased and sold through the credit exchange. This change will come into effect once the Shamrock producer payment system is in place. A specific date for the change will be announced to producers at a later date.
- Health Insurance Premiums: Accepted 9.6% increase to the health and dental insurance premiums as presented by Co-Operators. The board plans to get additional quotes for comparable insurance prior to the next renewal.
- Producer Request: Directors accepted a producer request to amend their quota holding cap to the next 100kgs increment as per Section 5 of the Daily Quota Order.
- Audited Financials: Accepted audited financial statements for the 2023-24 Dairy Year.
- DFC Sustainability Committee: Nominated John Schuttenbeld as the Atlantic representative to the National Sustainability Committee. This nomination was supported from all Atlantic Provinces.

### OTHER TOPICS DISCUSSED

- AGM Agenda
- Delegate Representation at the AGM
- Future Leader Program

### ATTENDANCE

All directors were in attendance

### DATE

October 29th  
Sussex, NB

### PRESENTATIONS

Maritime ProAction  
Survey: Natasha  
McKillop

Shamrock Producer  
Portal: Will and  
Amanda Hawkins,  
Shamrock  
developers

Promotion & School  
Milk Program: Katie  
Bleakney

## NATURAL PRODUCTS ACT REGULATIONS

*Plans for construction, extension, alteration, installation or replacement*

50(1) Plans for the construction, extension or alteration of a dairy farm, including a dairy barn, milking parlour or milk house, shall be submitted to the Commission or an inspector for approval before the work is undertaken.

50(2) Plans for the installation or replacement of a farm bulk tank shall be submitted to the Commission or an inspector for approval before the work is undertaken.

<http://laws.gnb.ca/en/ShowTdm/cr/2010-19//>

## QUALITY MILK

Additional testing is available from RPC. Please contact RPC directly by email [dairy.rpc@rpc.ca](mailto:dairy.rpc@rpc.ca) Or 506-452-1212

Bulk milk graders are trained and licensed to grade milk. They only reject milk according to regulations. Once rejected a producer is required to dispose of that milk and correct the problem that contributed to the rejection and clean their tank before adding their next milking.

Producers are welcome to reach out to the public safety inspectors for assistance in determining the causes for the rejections.

## MILK PENALTY FUNDING

Pro-active funding: Producers advised of second or subsequent milk quality infraction, prior to a penalty assessed, is allowed to offset, once per year, cost of a visit from milk quality technician to a maximum of \$1000. Producers may apply for funding by forwarding paid invoices to DFNB office.

## Producers Promote Teach Nutrition

Eight NB producers worked with dietitians from Dairy Farmers of Canada in the spring. These producers dropped off FREE food and nutrition resources to schools and early learning centres in their communities.


This helped promote resources that NB producers pay for as part of the regional services agreement. A big thank you to:

Nancy Colpitts, Marjorie Anderson, Philemon and Amy Lawrence, Karen Versloot, Janet Walker, Heather Morton, Dennis Habold, Julie Vanderlaan.

Are you interested in helping spread the word too? Do you have family members or friends who are educators?

Here's a bit of detail about Teach Nutrition:


- All resources are FREE and focus on food, nutrition and dairy.
- Everything is available in French and English with a mix of digital and printed formats.
- Resources are engaging and make learning fun. We have books, learning games, videos, activities, recipes, STEM, posters and more.
- Visit TeachNutrition.ca or follow us on Facebook, Instagram and Pinterest @TeachNutritionMaritimes.




**ATLANTIC FARM MECHANIZATION SHOW**

# FORAGE ANALYTICS IN THE MARITIMES

**A NEW PERSPECTIVE**




John Winchell comes to us from Eden, New York, and is a graduate of Ohio State University. John has been a dairy cattle nutritionist for over 25 years focusing on forage quality for 20 years and is nationally recognized for his harvest analytics and forage harvest timing. Very comfortable on the farm, he has a reputation for troubleshooting herd and forage challenges. John speaks at many conferences and is a very popular speaker throughout North America. He also has many articles published in Progressive Dairyman and Progressive Forage. John currently works for Alltech and has both sales and on farm support responsibilities in the Northeastern, USA, as well as being on the Alltech Global technical support and inoculant teams.




**NOVEMBER 28TH THURSDAY**



**1:30 - 3:30 PM**



**ROOM OFF OF LEGENDS RESTURANT IN COLISEUM**



PRESENTED BY





**HOLSTEIN CANADA** - I hope everyone is having a great fall as we prepare to get ready for the winter months. It was great to be at the Royal last week as we conclude another show season. Congratulations to all the animals that had an Atlantic connection and also to Blair Weeks (PEI), official judge for the black and white Holsteins and Bruce Wood (PEI) as his associate judge. The New Brunswick Holstein Branch will be having their AGM on Tuesday, December 3 from 12:30 to 1:30 at the Delta Hotel in Fredericton in conjunction with the DFNB AGM. I hope to see many of you there to take in a presentation from Holstein Canada as well as other updates from the NB Branch.

In 2025 Holstein Canada will be celebrating 100 years of classification. The program has evolved over the years and helped Canada be one of the leading countries in genetics. The classifier will be in the province from December 2-13. If you have not already received an email from the classifier and would like them to come to your farm please call Holstein Canada customer service desk at 855-756-8300 ext 410. If your club would like to have a barn meeting with the classifier please contact our bilingual field rep, Claudia Perdomo. Claudia can also help if you have any questions regarding registration, classification and genomic tests (ask Claudia about discounts for new customers). The NB provincial government continues to provide \$20 per animal for genomic tests. Please contact David Dykstra if interested. Please don't hesitate to reach out to Claudia or if you have any questions.



*Karen Versloot*  
National Director for  
Holstein Canada in Atlantic  
[kversloot@holstein.ca](mailto:kversloot@holstein.ca)



*Claudia Perdomo*  
Atlantic Holstein Canada  
[cperdomo@holstein.ca](mailto:cperdomo@holstein.ca)  
519-865-8172





**Dairy Farmers of New Brunswick  
Milk Matters: Production and Payment Summary Report for October 2024**

Quota Exchange for November, 2024							
Price in Dollars	# of Sellers	Kgs Offered By Sellers	Total Cum. kgs	Difference Between Sellers/Buyers	Total Cum. kgs	Kgs Wanted By Buyers	# of Buyers
\$24,000.00		.5	.5	524.6	525.1	525.1	
<b>TOTALS</b>	<b>1</b>	<b>.5</b>				<b>525.1</b>	<b>33</b>

QESP = Quota Exchange Selling Price

QESP = Le prix de vente de quota

.5 of 525.1 kgs wanted at or above the Quota Exchange Selling Price of \$24,000.00 were purchased.

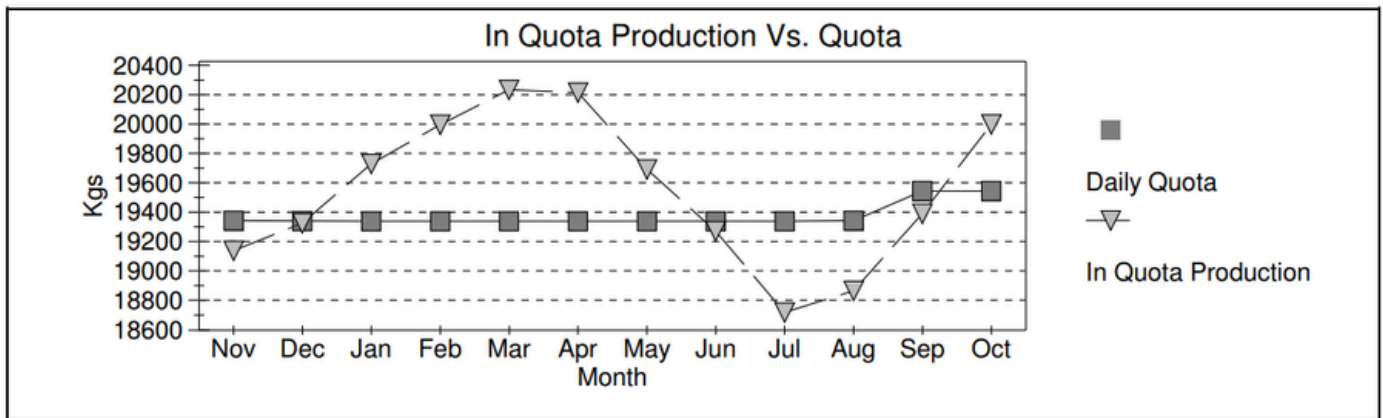
.5 des 525.1 kilos demandé au prix de vente de \$24,000.00 ou au dessus ont été acheté.

There was a total of .5 kgs offered for sale and total bids to purchase of 525.1 kgs.

Il y avait un total de .5 kgs proposés à la vente et le total des offres pour l'achat de 525.1kg.

**Next Exchange closes at 4:00 p.m., Monday December 2, 2024  
Results are available Thursday December 5, 2024**

Month	Nov	Oct	Sept	Aug	Jul	Jun	6 month avg.
Clearing Price	\$24,000	\$24,000	\$0	\$24,000	\$0	\$0	\$24,000
Kgs on Exchange	.5	3.6	.0	2.0	.0	.0	2.0
Kgs by Transfer	.0	.0	.0	29.5	133.0	.0	27.1



## QUOTA CORNER

### Quota Exchange Procedures

Bids/Offeres must be submitted on forms provided prior to 4:00 p.m. on 1st working day of month. All bids must be accompanied by confirmation of funds from your lending institution if bid is greater than prior month's "Due Producer". Producers will not be allowed to combine their "Due Producer" amount with their confirmation of funds from a financial institution to bid for quota equal to the combined amounts. Bids or offers above \$24,000 will not be accepted. Producers selling all of their quota on an exchange will be subject to a security deposit of \$1000/kg that will be returned 30 days after effective date of the transfer.

### Minimum Quota Holdings Policy

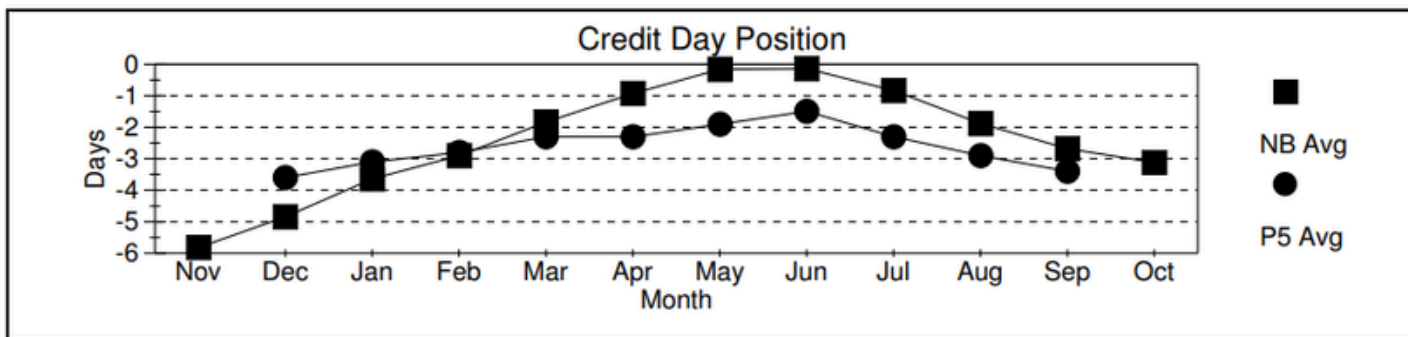
The Board will cease picking milk up when the farm's total daily quota falls below ten (10) kilograms.

### An over quota penalty of \$20/hl is in effect.

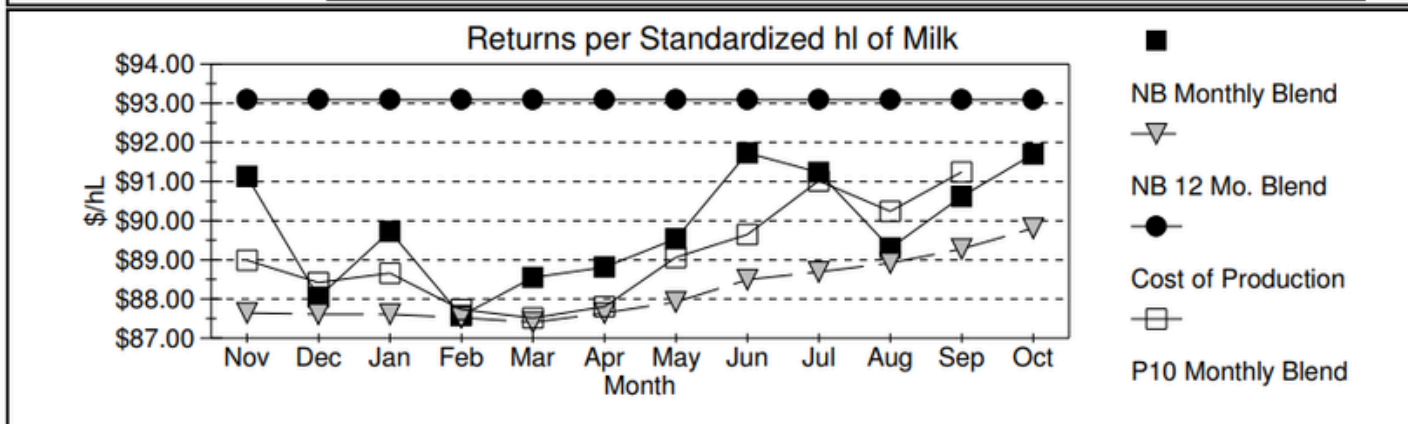
### Daily Quota Transfer Order

Section 3 b) j); Producers must pay the Board the QESP for the Daily Quota so purchased on or before noon of the 20th day of the month or noon of the first working day thereafter if the 20th falls on a holiday or weekend. Payment received after that is subject to a 2% penalty applied on the value of the purchased Daily Quota and deducted from the producer's statement. The producer will also be prohibited from purchasing on the following month's exchange. If payment is not received by the last working day of month, that purchased quota will be revoked and be offered for sale on the next month's exchange. Any losses incurred from the resale of the revoked Daily Quota will be charged back to the producer along with an additional 2% penalty.

# Credits



Month	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct
Incentive Days Issued	1.06	0.07	0.07	1.06	1.07	1.06	0.18	0.18	0.11	2.18	3.17	3.17
Incentive Days Used	0.54	0.07	0.07	0.67	0.71	0.72	0.13	0.16	0.11	0.83	1.26	1.64
Days Over Quota	0.00	0.00	0.02	0.13	0.00	0.19	0.12	0.07	0.02	0.01	0.00	0.00
Days Lost	-0.89	-0.71	-0.57	-0.31	-0.26	-0.28	-0.20	-0.18	-0.23	-0.36	-0.48	-0.30
Days Exchanged	0.66	0.92	1.02	1.17	1.61	1.28	1.24	1.15	1.02	0.72	0.64	1.19
Credit Exch Clearing Price	\$0.49	\$1.50	\$5.00	\$8.01	\$9.14	\$12.00	\$13.50	\$12.50	\$11.00	\$5.00	\$2.76	\$4.00



Month	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct
SNF Market Ratio \$/kg	\$1.86	\$1.83	\$1.86	\$1.88	\$1.83	\$1.78	\$1.76	\$1.84	\$1.88	\$1.94	\$2.05	\$2.20

A standardized hl of milk contains 3.60 kg/hl BF, 3.23 kg/hl PT and 5.69 kg/hl LOS

## CREDIT CORNER

### Credit Exchange Procedures

Bids/Offers must be submitted on forms provided prior to 4:00 p.m. on the 2nd working day after the 15th of the month. Results are available on the morning of 4th working day after the 15th. Producers exiting industry may purchase/sell credits one month following effective date of sale. If you do not receive your statement in time to review your credit position, please call the office and we will fax /email your statement to you.

### October 2024 Credit Exchange \$4.00/kg

23,170 of 23,251 kgs wanted at or below the CESP were sold. Producers above 0 days of credits are eligible to buy credits. Producers below 0 days of credits are eligible to sell credits. Please review your statement to determine kgs eligible to sell / buy on the next Credit Exchange.

\*\*DFNB encourages all producers to submit credit bids/offers on the Portal at [www.nbmlk.org](http://www.nbmlk.org) - click on LOGIN link. \*\*



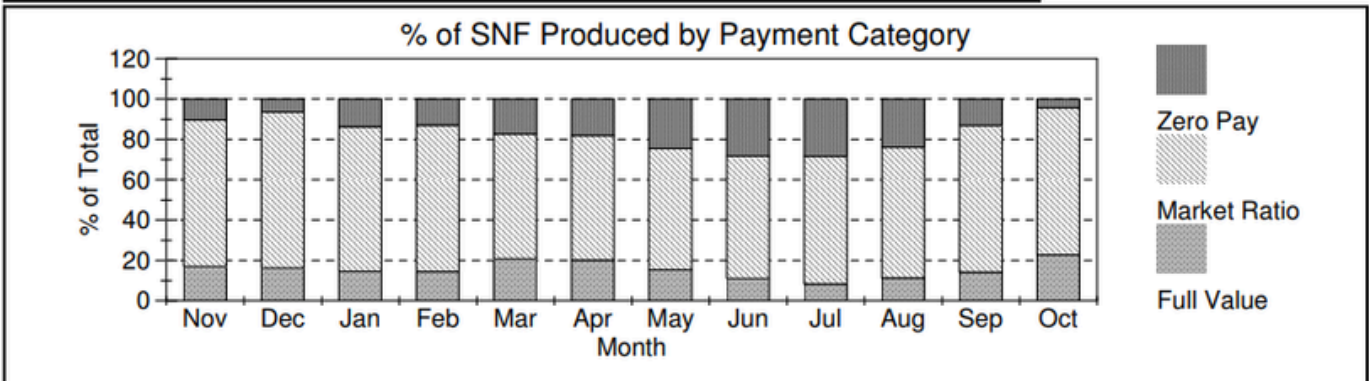
NB Domestic Milk Pool									
Over Quota	BF Kg	BF \$/kg	BF \$	PT Kg	PT \$/kg	PT \$	OS Kg	OS \$/kg	OS \$
October 2024	0	\$ .0000	\$0	0	\$ .0000	\$0	0	\$ .0000	\$0
12 Months	10,675	-\$2.7327	(\$29,172)	7,860	-\$1.9107	(\$15,018)	14,062	-\$ .3917	(\$5,508)
<b>SNF &gt; 2.20</b>									
October 2024				1,249	\$ .0000	\$0	2,244	\$ .0000	\$0
12 Months				26,763	\$ .0000	\$0	49,553	\$ .0000	\$0
<b>SNF 2.00&lt;=&gt;2.20</b>									
October 2024				19,330	\$2.2037	\$42,596	33,897	\$ .6300	\$21,355
12 Months				259,403	\$1.8912	\$490,582	467,905	\$ .6300	\$294,781
<b>Domestic Market</b>									
October 2024	619,347	\$13.8286	\$8,564,707	447,526	\$10.7850	\$4,826,568	772,754	\$ .9000	\$695,479
12 Months	7,138,484	\$13.8235	\$98,678,496	5,118,605	\$10.6014	\$54,264,173	9,076,149	\$ .9000	\$8,168,534

## Production & Payment

Revenue	\$/HL	BF \$	PT \$	OS \$				Total Paid \$
October 2024	\$102.32	\$8,564,707	\$4,869,164	\$716,834				\$14,150,706
12 Months	\$99.13	\$98,649,324	\$54,739,736	\$8,457,807				\$161,846,868
Deductions	Transport	Promotion	Admin	Lab Fee	Research Levy	Total Ded Per HL		Total Deductions
	Per HL	Per Kg of Total Solids						
October 2024	\$3.62	\$ .1015	\$ .0786	\$ .0085	\$ .0016	\$6.23		\$861,331
12 Months	\$3.78	\$ .1015	\$ .0754	\$ .0085	\$ .0016	\$6.29		\$10,326,284
Quality	Somatic Cell Count	Standard Plate Count	Lab Past. Count	IBC				Rejected Loads
October 2024	186,159	0	0	26				0
12 Months	178,476	0	0	50				0
Production & Component Tests	Production Volume	Butter Fat	Protein	Lactose & O.S.	Total Solids	SNF Ratio		
October 2024	13,829,996	4.4783	3.3847	5.8488	13.7118	2.0618		
12 Months	163,549,531	4.3713	3.3095	5.8745	13.5552	2.1010		

## SNF Policy

<b>Current SNF Ratio Values</b>	Full Value: < 2.00	Market Ratio: 2.00<=>2.20	Zero Pay: > 2.20
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## SNF/BF: Avg Ratios

Month	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct
Full Value	1.92	1.93	1.94	1.93	1.94	1.93	1.94	1.95	1.95	1.93	1.93	1.92
Market Ratio	2.09	2.09	2.09	2.09	2.10	2.10	2.10	2.11	2.11	2.11	2.10	2.09
Zero Pay	2.24	2.28	2.26	2.28	2.25	2.25	2.26	2.26	2.27	2.27	2.27	2.31
Provincial	2.08	2.08	2.09	2.09	2.09	2.09	2.12	2.13	2.14	2.13	2.10	2.06

## Maritime Quality Milk

Maritime Quality Milk (MQM) is a research and service program at the Atlantic Veterinary College, located at the University of Prince Edward Island in Charlottetown.  
[www.milkquality.ca](http://www.milkquality.ca)

## Milk 2020

MILK 2020's mission is to develop and enhance knowledge and innovation, through its leadership and its actions, with a view to encouraging the sustainable growth of New Brunswick's dairy industry.

[www.milk2020.ca](http://www.milk2020.ca)

## Co-operators Group Insurance

Group rates as of Dec 1, 2024  
Monthly single coverage: \$140.94  
Monthly family coverage: \$369.74

Claims, rates, enrolment:  
Emily Murphy 506.850.1643  
[emilymurphy@gotoinsure.ca](mailto:emilymurphy@gotoinsure.ca)  
David Scott 506.458.1220  
1.800.994.5155

## NB Research & Productivity Council

RPC is New Brunswick's provincial research organization (PRO), a research and technology organization (RTO) offering contract R&D and technical services at our locations in Fredericton and Moncton, New Brunswick.

**506.452.1212**

## NB Environmental Farm Plan

Contact Likhita Potluri  
by phone at:  
**506.452.8101**  
**506.259.0020**  
or by email at:  
[efp-pfe@fermeNBfarm.ca](mailto:efp-pfe@fermeNBfarm.ca)

## Composition & Microbiology Testing

Composition testing  
contact Jill Hay at:  
[jill.hay@rpc.ca](mailto:jill.hay@rpc.ca)  
Microbiology testing  
contact Corrie Maston at:  
[corrie.maston@rpc.ca](mailto:corrie.maston@rpc.ca)

## Hoof Trimming

Contact E. Duivenvoorden  
Phone:  
**506.433.1864**  
or  
Peter Jones  
Phone:  
**506.866.0531**

## Crop Specialist

Contact Jason Wells  
Phone:  
**506.434.2543**  
Email:  
[Jason.Wells@gnb.ca](mailto:Jason.Wells@gnb.ca)

## Milk Matters

Any producer who wishes to receive a copy of the Milk Matters Newsletter by mail monthly should make their request to the DFNB office by email [nbmilk@nbmilk.org](mailto:nbmilk@nbmilk.org) or by phone 506 432-4330.

If you have photos that could be featured in future Milk Matters please email [katie.bleakney@nbmilk.org](mailto:katie.bleakney@nbmilk.org)

## Dairy Specialist

Contact  
David Dykstra  
Cell phone:  
**506.434.5755**  
Email:  
[David.Dykstra@gnb.ca](mailto:David.Dykstra@gnb.ca)

## Links

**GNB Livestock Sector Development**  
[https://www2.gnb.ca/content/gnb/en/contacts/dept\\_renderer.137.203310.4073.html#employees](https://www2.gnb.ca/content/gnb/en/contacts/dept_renderer.137.203310.4073.html#employees)

**Bob Calve Prices**  
<https://www.fpbq.upa.gc.ca/infoprix/BovinReforme/BRInfoPrixHebdo.asp?Langue=A>

**Research Council: Free webinars**  
<https://www.beefresearch.ca/resources/webinars.cfm>

**Canadian Dairy Commission**  
<https://www.cdc-ccl.gc.ca/>

**Dairy Farmers of Canada News Centre**  
<https://www.dairyfarmers.ca/news-centre/document-library>

**AgriStartNB**  
<https://www2.gnb.ca/content/dam/gnb/Departments/10/pdf/Agriculture/FarmingInNewBrunswick-RoadMapForNewEntrants.pdf>

## BULK MILK TANKS

All bulk milk tanks needing calibrated will be coordinated by DFNB staff using the calibration services of both Dairy Farmers of Ontario (DFO) . If you are planning to install a new tank or have installed one recently, please call 432-4330 so your farm can be added to the schedule. Before replacing your bulk milk tank remember: New tanks of 1000 US gallons (3780 liters) must have a minimum outlet of 3 inches with a butterfly valve; New tanks less than 1000 must have a minimum tank outlet of 2 inches with a butterfly valve; Used tanks of any size must have a minimum tank outlet of 2 inches with a butterfly valve.

## TRANSPORTATION

If you have concerns about your scheduled pickups, you can contact:

Agropur Transportation:  
(506) 432-9128

Fisher Transportation:  
Troy Mason  
(506) 435-0500

Dairy Farmers of New Brunswick:  
Veronica McEwen  
(506) 432-0092

For any milk transportation questions or issues please call DFNB at (506) 432-4330 ext 24





# **REGISTER NOW FOR DAIRY FARMERS OF CANADA'S ANNUAL DAIRY POLICY CONFERENCE**

## **Dairy in times of change**

We live in a time of constant innovation and change both in the dairy sector and beyond. In response, our industry has continuously adapted to global instability, changing political policies both at home and abroad, evolving consumer tastes and preferences, and the ever-growing need for increased sustainability efforts to mitigate climate change. Amidst this landscape, Canadians have come to understand, in very concrete ways, what it means to be vulnerable to supply issues and the importance of Canadian food sovereignty as we endeavor to protect our national food security and self-sufficiency.

**Join us from February 3-6, 2025 as we discuss the key issues affecting our sector today and the tools we must use to succeed and thrive in times of change.**



**February 3-6,  
2025**



**Fairmont Château Laurier,  
Ottawa, Ontario**



# Webinar

## Calf Rearing for Success



December 4th, 1-2:15 pm



Andréanne Gauthier,  
Ferme Carpentier



Steve Adam, agr.



Dr. Dave Renaud

Join us on Wednesday, December 4 from 1:00 pm to 2:15 pm (ET) for this free session dedicated to dairy producers. A dairy producer will discuss current issues and success stories following the adoption of new practices. Two experts will also share their recommendations on best practices for raising healthy calves. Organized as part of the Canadian Dairy Hub, this webinar will be held in English and French.

Attend live to be entered into a draw for a prize worth \$200!

*Register here!*

✉ [ktt@lactanet.ca](mailto:ktt@lactanet.ca)

🌐 [lactanet.ca/en/learning/canadian-dairy-hub/](https://lactanet.ca/en/learning/canadian-dairy-hub/)



**Canadian Dairy Hub**  
*Learn, act, improve*

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